SAP Pinnacle Awards 2025 Winner

SAP Partner

SEIDOR SmartPack for Consulting, Audit and Tax Firms

CORE

Project Financials | Project Operations | Advanced Revenue Recognition | Subscription Management| BTP SEIDOR Vendor Portal

starting at

24 weeks implementation **270K** USD

End to end professional services project. License subscription not included.

CORE+

All items included in CORE | Intercompany Sales | Inventory Management | Solution Order Management | Group Reporting

starting at

28 weeks implementation **345K** USD

End to end professional services project. License subscription not included.

Who we are

Over 15 years of experience implementing SAP Cloud ERP in America

40+ years
providing exceptional customer experience

85 offices
in the USA, Europe, LATAM, Middle East, Africa and Asia

9,500+ customers
large enterprises, SMEs and Public Sector USD

9,000+ employees
across the globe

$1B+ Revenue
annual revenue

US Headquarters
Miami/FL

Fast Predictable Implementation

Inspired by SAP's Activate methodology, SEIDOR SmartPack for Consulting, Audit, Tax Firms leverages the power of SAP Cloud ERP and SEIDOR Cloud Factory approach for your business to achieve:

- Enhanced decision-making with integrated project and financial visibility
- Optimization on resource utilization powered by a powerful project management functionality that is fully integrated with accounting
- Billing accuracy and precision in revenue and cashflow forecasts
- Compliance with generally accepted accounting principles

What You Get with SEIDOR SmartPack for Consulting, Audit and Tax Services:

Sourcing and Procurement

Feature	CORE	CORE+
Procurement Analytics and Monitoring	●	●
Procurement Automation & Invoice Processing	●	●
Employee Requisitioning and Consumable Procurement	●	●
Supplier Evaluation and Segmentation	●	●
Contract and Price Management	●	●
Predictive Analytics for Purchase Contract Quantity Consumption	●	●
Billing of Costs Between Affiliated Companies	○	●
Cross-Company Purchasing Organization	○	●
Purchasing Rebate Processing	○	●
Prediction of Delivery Date for Purchase Order Items	○	●

Sales

Feature	CORE	CORE+
Automated Sales Orders from Unstructured Data	●	●
Unified Customer Returns Management	●	●
Integrated Memo Processing (Credit/Debit)	●	●
Invoice Correction and Collective Billing	●	●
Sales Insights and Planning Tools	●	●
Sales Contracts and Quotation Lifecycle	●	●
Sales of Non-Stock Items	●	●
Commission and Service-Based Sales	●	●
Sale or Services	●	●
Sales Order Processing with Customer Down Payment	●	●
Intercompany Sales & Stock Transfer	●	●
Customer Returns (Lean & Direct to Supplier)	○	●
Third-Party Sales Processing	○	●
Digital Payments - Sales	○	●
Sales Rebate Processing	○	●
Opportunity to order with SAP Sales Cloud	○	●
Sales Order Entry with One-Time Customer	○	●
Omnichannel Convergent Billing	○	●
Subscription Management with Sales Billing	○	●

Service

Feature	CORE	CORE+
Service Lifecycle Management with Contracts and Analytics	●	●
Intercompany Billing for Service Documents	○	●
Procurement for Service Management	○	●
Sales Content with SAP Analytics Cloud	●	●
Service Order Management and Monitoring	○	●
Service Quotation	●	●

R&D

Feature	CORE	CORE+
Comprehensive Project Financial Control	●	●
Project Control – Research and Development Projects	●	●
Project Review	●	●
Project Control – Intercompany	○	●
Manage Documents	○	●

Supply Chain Mgmt.

Feature	CORE	CORE+
Automated Invoice Settlement	●	●

Human Resources

Feature	CORE	CORE+
Workforce Integration and Time Recording	●	●

Database Mgmt.

Feature	CORE	CORE+
Data Migration and Lifecycle Management	●	●
Data Protection and Privacy Compliance	●	●
Master Data Integration	●	●
Responsibility and Role Assignment	●	●
Master Data Creation and Extraction	●	●
Production and Inventory – Standard Products	○	●

App. Platf. and Infrastr.

Feature	CORE	CORE+
Embedded Intelligence and Analytics	●	●
SAP S/4HANA Cloud API Data Consumption in SAP BTP	●	●
Responsibility Management	●	●

IT Management

Feature	CORE	CORE+
Output Management	●	●

Finance

Feature	CORE	CORE+
Accounting Enhancements for Banking	○	●
Accounting for Incoming Sales Orders	○	●
Asset Accounting - Additional Depreciation Keys	○	●
Comprehensive Asset Under Construction Management	○	●
Average Daily Balances for Banking	○	●
Error Correction and Suspense Accounting for Banking	○	●
Intercompany Financial Processes and Reconciliation	○	●
Period-End Closing - Projects	○	●
Predictive Accounting for Service Contract Management	○	●
Compliance Formats - Support Preparation	○	●
Group Reporting - Data from External Systems	○	●
Royalties Settlement for Sales	○	●
Supplier Financing	○	●
Convergent Invoicing – Intercompany and Partner-Based Billing	○	●
Accounting and Financial Close	○	●
Asset Accounting	○	●
Contract Accounting - Group Ledger IFRS	○	●
Cash Journal	○	●
Contract-Based Revenue Recognition - IFRS	○	●
Event-Based Rev Rec - Project-Based, Service and Subscriptions Sales	●	●
Event-Based Revenue Recognition - Service Documents	●	●
Event-Based Revenue Recognition - Subscription Billing	●	●
Financial Planning and Analysis	●	●
General Ledger Allocation Cycle	●	●
Monitoring of Goods and Invoice Receipts	●	●
Organizational Flexibility in Financial Accounting	●	●
Predictive Commitments Management	●	●
Purchase Order Accruals	●	●
SAP Fiori Analytical Apps for Asset Accounting in Finance	●	●
Service Entry Sheet Based Accruals	●	●
Basic Credit Management	●	●
Margin Analysis	●	●
Overhead Cost Accounting	●	●
Project Control – Finance	●	●
Statistical Sales Conditions	●	●
Universal Allocation	●	●
Accounts Payable	●	●
Accounts Receivable	●	●
Advanced Bank Statement Automation	●	●
Automated Invoice Settlement	●	●
Direct Debit	●	●
Lockbox	●	●
Provisioning of Overdue Receivables	●	●
SAP Fiori Analytical Apps for Financial Accounting	●	●
Contract Accounting - Contract-Based Revenue Recognition	●	●
Convergent Invoicing Lifecycle and Cost Handling	●	●
SAP Fiori Analytical Apps for Convergent Invoicing Specialist	●	●
Bank Integration with File Interface	●	●
Basic Bank Account Management	●	●
Basic Cash Operations	●	●

Extensibility

Feature	CORE	CORE+
SEIDOR Business Partner Portal (Vendor Portal)	●	●
Publishing Documents from SAP S/4HANA Cloud to SharePoint	●	●
Bank Electronic Payment File Integration	1 file	2 files
Payroll file Integration with SAP	●	●

*Recommended Optional

- SEIDOR Business Partner Portal (Vendor Portal)
- Publishing Documents from SAP S/4HANA Cloud to SharePoint
- Bank Electronic Payment File Integration
- Payroll file Integration with SAP

*Price is subject to DDA results

Get Up and Running SAP Cloud ERP starting at:

End to end professional services project. License subscription not included.

CORE	CORE+
USD 270K 24 weeks	USD 345K 28 weeks

Integrated solution: Seamlessly integrate project operations to financial and controlling to guarantee a holistic business outlook.

Next-Gen Technologies: Access AI-driven insights, Joule Copilot, and the SAP Business Technology Platform to stay ahead of the curve.

Consistent Quality: SAP Activate methodology ensures high-quality, reliable implementations.

Agility: Cloud-native architecture offers rapid adaptability to evolving business needs

Regulatory Compliance: Built-in features ensure global compliance and financial accuracy.

Get in touch

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SEIDOR