

SEIDOR SmartPack for Fiber Broadband Providers

CORE

Financials and Cost Accounting | Service and Order Management | Project Based Services | Convergent Billing | Advanced Revenue Recognition | BTP Seidor Vendor Portal

starting at

USD

24 weeks
implementation **435K**

End to end professional services project.
License subscription not included.
Hypercare/Post-Go Live support not included.

CORE+

All items included in CORE | Sales Contract Management | Financial Lease Management | Supplier Consignment | Inventory Management | Subscription Billing

starting at

USD


28 weeks
implementation **510K**


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Who we are

Over 15 years of experience implementing SAP Cloud ERP in America


 **40+ years**
providing exceptional
customer experience

 **85 offices**
in the USA, Europe, LATAM,
Middle East, Africa and Asia

 **9,500+ customers**
large enterprises, SMEs
and Public Sector

 **9,000+ employees**
across the globe

 **\$1B+ Revenue**
annual revenue

 **US Headquarters**
Miami/FL

Fast Predictable Implementation

Tailored specifically for the dynamic needs of fiber-to-the-home, building, premises (FTTx) operations, our solution embeds industry best practices for high-volume service activation, subscription billing, and asset management, ensuring scalability, regulatory compliance, and precision. By leveraging the power of SAP Cloud ERP and our Rapid Deployment approach, your fiber broadband business will achieve:

- Significant operational efficiencies in network deployment and service delivery.
- Enhanced customer experience through streamlined order-to-cash processes.
- Drive sustainable growth by optimizing asset utilization and service profitability.

What You Get with SEIDOR SmartPack for Fiber Broadband Providers:

	CORE BASE	CORE+ PREMIUM		CORE	CORE+
Licensing					
GROW with SAP Cloud ERP Required License Type					
SEIDOR Activate					
Fit to Standard Workshops and Scoping	●	●	Scheduling Agreements for Release Management	●	●
Training and Support during User Acceptance Testing	●	●	Supplier Classification and Segmentation	●	●
Data Migration and Initial Balances Upload	●	●	Operational Procurement of Direct Materials	●	●
GoLive Support	●	●	Procurement of Services & Service Entry Sheets	●	●
Project Management	●	●	Consumable Procurement (Non-Stock Items)	●	●
Base Help Desk (AMS)	●	●	Supplier Consignment and Inventory Management	●	●
			Cross-Company / Cross-Plant Procurement	○	●
Sales			Batch Management and Traceability	○	●
Sales Order Management (Quote-to-Cash)	●	●	Automated Invoice Settlement (Evaluated Receipt Settlement)	●	●
Intercompany & Advanced Sales Processing	●	●	Invoice Processing with Ariba Central Invoice Management	○	●
Omnichannel Billing, Invoicing, and Adjustments	●	●	Invoice Verification and Validation	○	●
Customer Returns, Complaint Handling, & Credit Memos	●	●	Billing of Costs Between Affiliated Companies	●	●
Third-Party Sales & Drop Shipment Processing	○	●	Supplier Finance and Payment Optimization	○	●
Sales Planning, Analytics, and Predictive Modeling	●	●	Real-Time Reporting and Monitoring for Procurement	●	●
Sales Contract Management & Rebate Processing	○	●	Predictive Analytics for Purchase Contract Consumption	●	●
Sales & Service Contract Accounting (e.g., Prepaid Services)	●	●	Supplier Evaluation and Performance Monitoring	●	●
Convergent Invoicing & Subscription Billing	●	●	Event-Based Revenue Recognition for Project Services	●	●
Project-Based Services & Revenue Recognition	●	●			
Real-Time Accounts Receivable & Credit Control	●	●	Accounting & Finance		
Direct Debit & Electronic Payment Integration	●	●	Centralized General Ledger Accounting & Reporting	●	●
Cash Management & Bank Account Management	●	●	Accounts Receivable Management & Collections	●	●
Group Ledger Accounting	●	●	Accounts Payable & Intercompany Reconciliation	●	●
Real-Time Financial Reporting & Period End Closing	●	●	Fixed Asset Accounting & Depreciation	●	●
Accruals, Deferrals, and Foreign Currency Valuation	●	●	Event-Based Revenue Recognition (IFRS/US GAAP)	●	●
Financial Planning, Budgeting, and Analytics	○	●	Cost & Management Accounting (Actual Costing)	○	●
Embedded Compliance & Embargo Controls	○	●	Financial Planning, Budgeting, and Analytics	○	●
Commodity Pricing & Material Price Valuation	○	●	Cash Management & Bank Account Management	●	●
Supply Chain Finance & Partner Settlement	○	●	Direct Debit & Electronic Payment Integration	●	●
			Group Ledger Accounting & Consolidation	●	●
Service Management and Projects			Project-Based Services & Revenue Recognition	●	●
Service Order Management and Monitoring	●	●	Sales & Service Contract Accounting	●	●
Service Contract Management	●	●	Convergent Invoicing & Subscription Billing	●	●
Procurement for Service Management	●	●	Lease-in and Lease-out Accounting	○	●
Service Monitoring and Analytics	●	●	Expense Reporting & Travel Management	●	●
Service Quotation	●	●	Real-Time Financial Reporting & Period End Closing	●	●
Credit and Debit Memo Processing for Service Management	●	●	Accruals, Deferrals, and Foreign Currency Valuation	●	●
Recurring Services	●	●	Embedded Compliance & Embargo Controls	●	●
Intercompany Billing for Service Documents	●	●	Commodity Pricing & Material Price Changes	○	●
Warranty Claim Management – Supplier Recovery Processing	○	●	Supplier Financing	○	●
Warranty Claim Management – Customer Claim Processing	○	●			
Event-Based Revenue Recognition – Project-Based Services	●	●	Supply Chain		
Event-Based Revenue Recognition – Project-Based Services – IFRS	●	●	Material Requirements Planning	●	●
Event-Based Revenue Recognition – Project-Based Services – US GAAP	●	●	Batch Management	●	●
Project Control – Finance	●	●	Cross Plant Transfers	●	●
Project Review	●	●	Supplier Consignment	○	●
Manage Documents	●	●	Available-to-Promise Processing	●	●
Project Control – Research and Development Projects	●	●	Complementary Procurement Functions	●	●
Project Control – Capital Projects	●	●	Core Inventory Management	●	●
Project Control – Sales	●	●	Procurement of Direct Materials	●	●
Project Control – Resourcing and Procurement	●	●			
			Extensibility		
Procurement			SEIDOR Business Partner Portal (Vendor Portal)	●	●
Requisitioning	●	●	Bank Electronic Payment File Integration	●	●
Strategic Purchase Contract Management	●	●	Payroll file integration with SAP	●	●
Request for Price (Quotation) and Price Negotiation	●	●	Access to ARIBA Buying (base edition)	○	●
			Access to Concur Expense Management (Professional)	●	●
			Access to SAP Analytics Cloud Planning	○	●
			Access to SAP Sales Cloud CRM	○	●

Get Up and Running SAP Cloud ERP starting at:

End to end professional services project. License subscription not included.

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USD 435K
24 weeks
 implementation
 + Hypercare

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Streamline subscription billing, usage-based invoicing, and automated service provisioning/de-provisioning to reduce errors, boost operational efficiency, and accelerate revenue cycles.



Real-time financial data integrated with network asset information and customer lifecycle analytics enables better decision-making on network expansion, service bundles, and customer retention.



Integrated Service & Financial Processes: Seamlessly connect network operations, service activation, billing, and financial management for a holistic view of your fiber business from connection to cash.



Next-Gen Technologies: Access AI-driven insights, Joule Copilot, and the SAP Business Technology Platform to stay ahead of the curve.